

What was announced?

LeanTec announced that 3M has acquired the technology assets (Prophet-C) of LeanTec.

How does this impact me as a customer of LeanTec?

- LeanTec will be sunsetting its current software offering, Prophet-C on November 30, 2022.
- All LeanTec customers will have the option of transferring to 3M's RepairStack ™ Performance Solution platform. For those customers interested in transferring to the new platform, or to learn more about 3M's Repair Stack Performance Solutions and how you can make this a part of your bodyshop ecosystem, please contact your 3M representative, or visit the 3M website www.3mcollision.com/repairstack and complete the inquiry form.

What are 3M RepairStack ™ Performance Solutions, and are they similar to LeanTec's offerings?

- 3M's RepairStack ™ Performance Solutions are a web-based ecosystem of digital tools that enable a Connected Bodyshop with end-to-end connectivity to improve shop productivity and profitability through simplified inventory management, material invoicing, and performance metrics and reporting.
- Both 3M RepairStack ™ Performance Solutions and LeanTec's offering are software-based inventory management systems that utilize hardware components.
- 3M has been a leader for many years in performance analytics and materials planning for bodyshop owners. Now, with the addition of LeanTec technology, 3M will be able to advance and further accelerate the digital functionality in our current solution.

As a LeanTec customer, am I required to move to the 3M RepairStack ™ Performance Solution platform?

 While the 3M RepairStack ™ Performance Solution platform is a great way to continue with inventory management for your repair facility, LeanTec customers may choose to evaluate other options.

Should I go with 3M's RepairStack ™ Performance Solution platform, what does the transition of data look like from one platform to another?

• LeanTec will export your account and base product information (including Min/Max) for 3M to import into 3M's RepairStack ™ Performance Solution platform.

Will my existing hardware purchased for the LeanTec software solution work with 3M's RepairStack ™ Performance Solution platform?

Yes, to continue to use LeanTec's hardware, LeanTec recommends the transition to the 3M RepairStack
 ™ Performance Solution platform. Should you choose to make the transition, 3M will replace existing iPods to work with the new RepairStack ™ Performance Solution.

Phone: 615.721.5375 <u>www.leantec.com</u> Fax: 615.468.4533

Will LeanTec continue to support the Prophet-C solution in the future?

• LeanTec will continue to support the current software for a period of 6-months, at which time, the Prophet-C software will no longer be available.

What will happen to my historical data?

LeanTec will provide access to your historical data for a limited time.

If I choose to go with 3M's RepairStack ™ Performance Solution, what is the time frame for the transition to occur?

• Your 3M rep will schedule the transition and work with you to determine a timeline. A 3M representative will assist in your migration, and your account will start as a fresh account within the 3M RepairStack ™ Performance Solution.

Will I still have access to LeanTec personnel during this transition period?

• Yes, LeanTec employees will be available during the transition period. Please feel free to contact us at 615.721.5375.

What happens after November 30, 2022?

The current LeanTec solution and software support will be discontinued.

If I move to 3M RepairStack ™ Performance Solution, do I have to use 3M products?

 No you do not, 3M RepairStack ™ Performance Solution is product agnostic, and using 3M's products is not a requirement to utilize the system.

Why did 3M purchase LeanTec's Technology?

- This acquisition demonstrates 3M's commitment to delivering digital advancements to support its customers with an integrated Connected Bodyshop for the future care and repair.
- LeanTec's technology compliments 3M's new RepairStack ™ Performance Solutions, an ecosystem that
 enables a Connected Bodyshop with end-to-end connectivity to improve shop productivity and
 profitability through simplified inventory management, material, invoicing, and performance metric
 reporting.

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